

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

Competitive Product Prices
Inbound Competitive Multi-Service Agreements with
Foreign Postal Operators
Deutsche Post – United States Postal Service
Bilateral Agreement (MC2010-34)
Negotiated Service Agreement

Docket No. CP2013-65

CHAIRMAN'S INFORMATION REQUEST NO. 1
AND NOTICE OF FILING UNDER SEAL

(Issued June 14, 2013)

To clarify the Postal Service's request for approval of a bilateral inbound competitive negotiated service agreement with Deutsche Post (Agreement),¹ the Commission requests the Postal Service provide written responses to the following three questions. Question 3 contains non-public information and is being filed under seal. Responses to these questions should be provided as soon as possible, but no later than June 18, 2013.

1. In its Notice, the Postal Service states that the competitive services offered in the Agreement include rates for inbound air and surface parcels and EMS. Notice at 3. However, "Annex 1: Settlement Rates," of the Agreement, only includes

¹ See United States Postal Service Notice of Filing Functionally Equivalent Inbound Competitive Multi-Service Agreement with a Foreign Postal Operator (Deutsche Post), June 6, 2013, at 3 (Notice). The Agreement is included in the Notice as Attachment 1.

rates for air parcels, SAL (economy) parcels, and surface parcels. No rates have been provided for EMS. The financial work papers submitted under seal, WP_Deutsche Post Competitive-IB-09, contain a line item for EMS, but no volume, cost, or revenue projections. Please confirm whether EMS is part of the Agreement. If EMS is part of the Agreement, please explain why the EMS rates are not included in Annex 1 and provide the EMS rates applicable to the Agreement and the related volume, cost, and revenue projections. If EMS is not part of the Agreement, please explain the references to EMS that appear in the Notice and Agreement.

2. Financial work papers WP_Deutsche Post Competitive-IB-09, Tab 07_TDues_Rates, cells H8 and I8, submitted under seal, provide per item and per kilogram EMS rates. Please identify the source of these rates.
3. See Attachment A filed under seal.

By the Chairman.

Ruth Y. Goldway